

CVO as-a-Service

Customer Benefits:

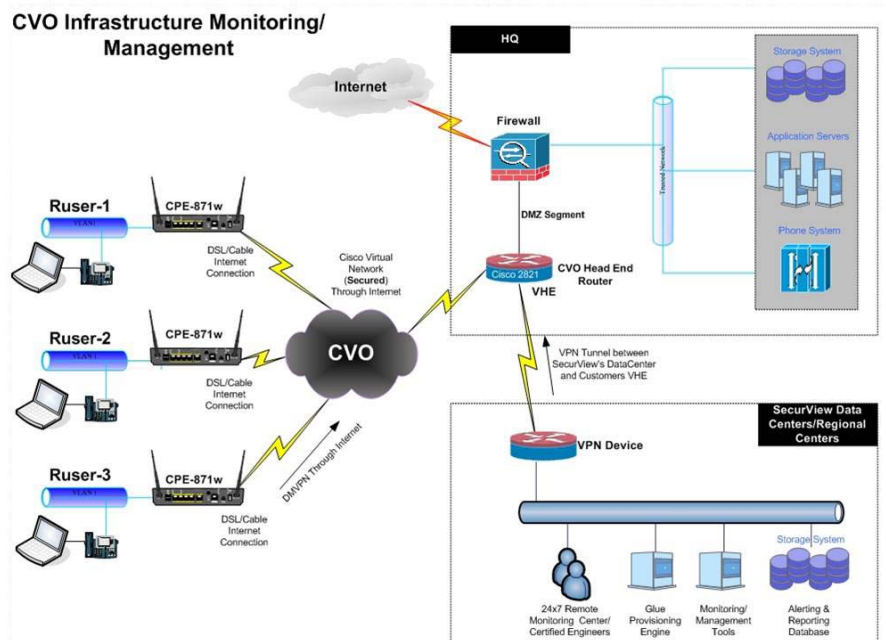
- CVOaaS “in-cloud” delivery model provides a quicker return on investment and a lower total cost of ownership
- Standard ISP connections (no need for dedicated MPLS Circuit)
- Contains full-service automated provisioning
- Significantly lowers helpdesk and operations costs
- No cost of hosting infrastructure or servers for CVO management
- Helps meet regulatory and compliance requirements such as PCI, HIPAA and SOX with secure transmission
- Improved deployment with True Zero Touch Deployment
- Improved operational efficiency with a fully managed service by a skilled and trusted partner
- Reduced real estate costs, decrease costs of commuting and a smaller carbon footprint
- Certified Security Analyst support
- CVOaaS architecture scales as the business scales. Future technology requirements will be supported.

Overview

Cisco Virtual Office (“CVO”) is an end-to-end solution for employees who work in remote locations, including branch and home offices. The solution features an office-caliber end-user experience containing voice, video, wireless, and real-time data-integrated security, protecting both the employee and the corporate network. This technology allows the user to use standard ISP connections and it does not need dedicated MPLS circuit which reduces overall operating cost.

SecurView, Inc. (“SecurView”), in partnership with Glue Networks offers CVO-as-a-Service to corporate enterprises by providing real-time monitoring of the CVO infrastructure via a cloud-based provisioning platform. In the CVO-as-a-Service model, the installation complexity is removed by using an automated GUI-based provisioning wizard at the VPN head-end. Corporate customers are thus able to rollout the CVO experience to its remote workforce with minimal impact to IT. Once the CVO is provisioned, SecurView’s 24x7 monitoring center provides ongoing support.

CVO-as-a-Service economics are attractive for corporate customers since they are able to reduce their monthly operating costs while providing a more attractive and hassle-free work environment for their remote employees



Partnership Benefits:

SecurView

- 24x7x365 support at affordable cost
- Global Support with an "In-the-Cloud" Delivery Model
- Unique "SaaS" platform
- Expertise in Cisco Technology
- IT Audit and Compliance Background

Glue Networks

- Glue Virtual Office Automation Technology Developer
- Patent-Pending Rapid Provisioning and On-Going Management of CVO Topology
- A cloud based SaaS platform enabling rapid deployment, and rapid customization

Key Features

- Seamless Web-based Provisioning Tool
- 24x7 Monitoring and Management Provided by Certified Engineers
- Includes Preconfigured Hardware for Ease of Deployment
- Fully Redundant Architecture
- Ongoing Patch and Configuration Management
- Comprehensive Reporting Portal
- Simple Monthly Payment on a Per User Basis
- Multiple Delivery Options Available:
 - BOT (Build, Operate, Transfer)
 - White Label Model

Services Details

SecurView's flexible services model is designed to meet the needs of both medium and large enterprises. The following are additional details on the delivery model for CVOaaS:

- Configures complex topologies within minutes -- taking into account multiple IOS versions, security, DMVPN and voice requirements
- Rapid CPE provisioning
- Fully redundant infrastructure support
- Customizable workflow for ordering, authorizing and approving
- 24x7x365 monitoring for all networked devices, applications and security events
- End user support for troubleshooting and remediation
- Ongoing MACD (Moves, Adds, Changes, Deletions) support
- Reports include Fault, Performance, Inventory, Configuration and Security
- Remote Management Services Dashboard with 24-hour access

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CVO as a Service Value Proposition



Accelerate Time to Value

- Pilot Launched Same Day
- 1st Rollout in Days vs. Months



Reduce Cost and Complexity

- 80-90% Setup Cost Reduction
- 30-40% CAPEX Reduction
- 50-70% OPEX Reduction



Improve Productivity and Quality

- 1/4 employee vs. 3-5 FTEs
- Pre-Packaged Engineering
- Future-Proofed Upgrades